

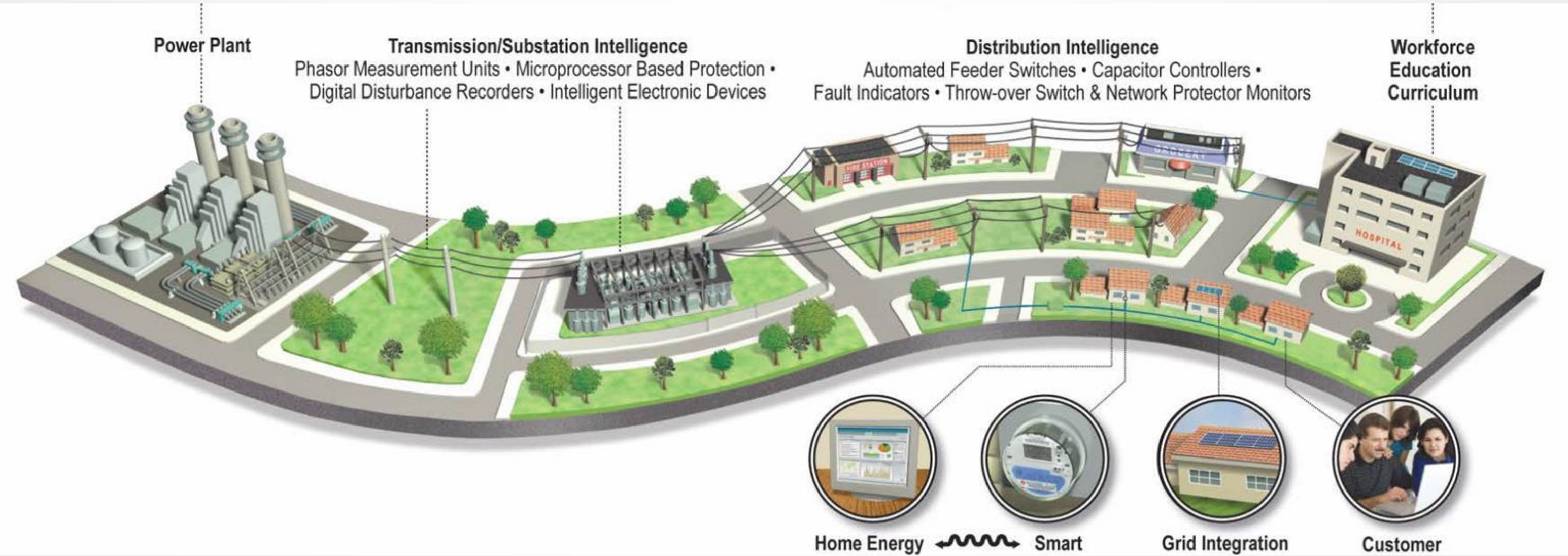
Smart Support for the Smart Grid

Now that the dog caught the bus, what should we do?

Smart Grid Investment has Changed the Game

\$18 billion

Spent for smart grid technology deployed in the United States during the 4-year period of 2010 through 2013 (BNEF 2014)



Focused on Benefits, what have we overlooked?

- More critical assets in the field
- Less eyes in the field
- New technologies to maintain
- More assets to recover in an emergency event

What do we need to address?

- Maintenance
 - People, Process, Technology
 - 100+ year history meets quick change
 - Increased use of contractors
 - Volume
- Emergency Events
 - A different experience

**While we spent
our \$18B, what
happened in the
rest of the world?**

- Everyone has a powerful computer handy
- Communications are much more dependable (you are rarely out of touch for too long)
- Cloud (technology + processes) capabilities have exploded
- Increasing use of contractors
- Crowdsourcing of information

Options for Smart Support of the Smart Grid

- Who inspects, assesses and maintains the growing number of assets?
 - Internal (which department, and how well trained?)
 - Contractors
- What systems?
 - Expand current systems
 - Implement new (to the utility) work management systems
 - Utilize mobile, cloud based systems

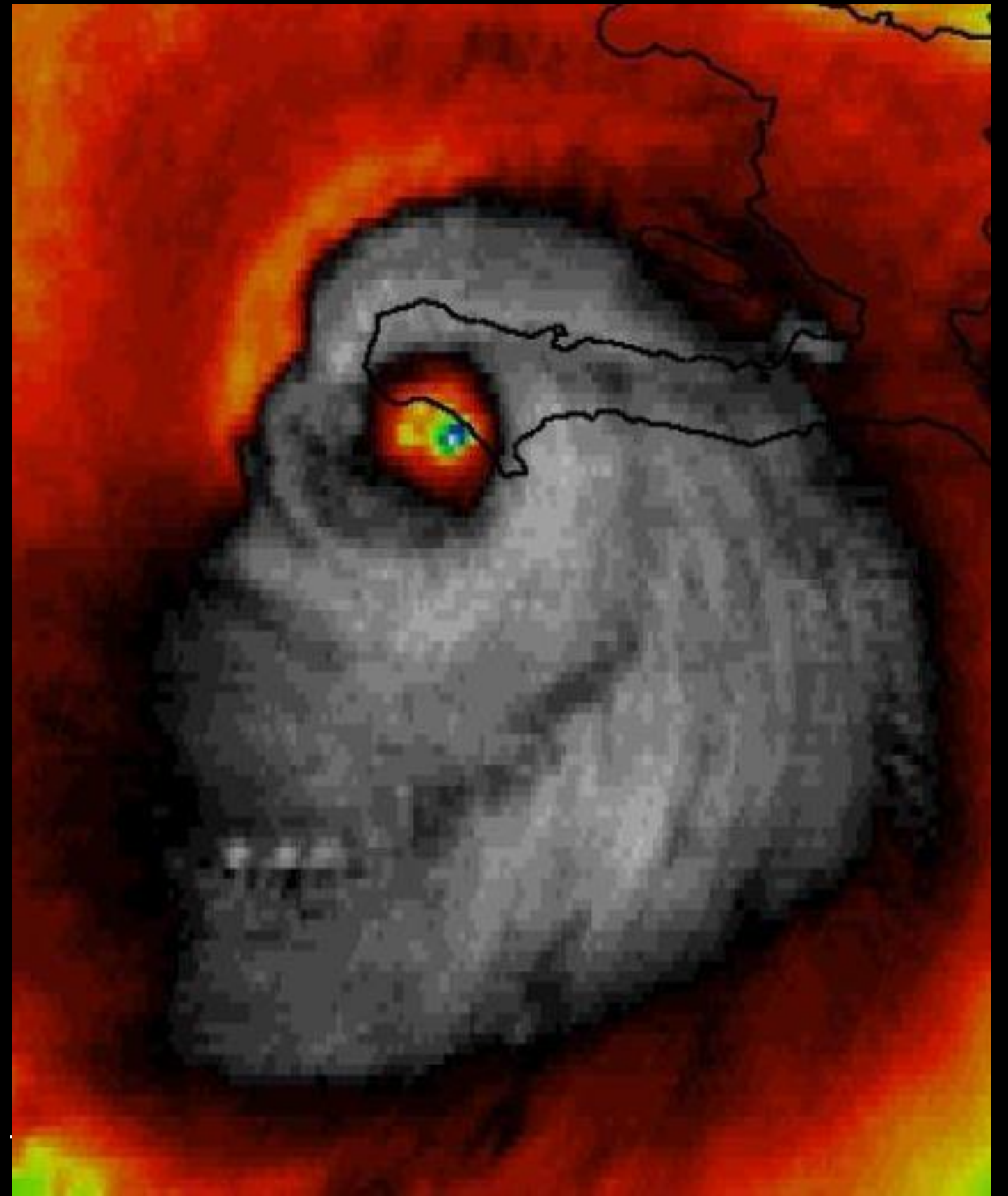
The Options

Criteria	Expand Current	Implement New	Cloud Based
Project implementation time	2	3	1
Complexity	2	3	1
Initial cost	2	3	1
Applicable to contractors	2	2	1
Tie to other utility systems	1	1	3
Keep upgraded	3	2	1
Support effort	3	1	1
Disaster operations	3	3	1
Total	18	18	10

What happens when EVIL strikes?

Meet Matthew

CONNIXT



Hurricane Matthew making landfall at Haiti⁸

Emergency Events

What should we expect now?

- Call out the troops!
 - Mutual Assistance
 - Contractors
 - Appraisals
 - Everybody is on – they download specific apps right on the field
- Instant damage assessment – with photographs and geo-tags
- Manage the workflow – including emergency requests – schedule, dispatch from the field
- Safety first
 - Geo-fencing can track the location of the user and allows you to warn them
 - Policies procedure
 - Communication
- Communication and control
 - Status
 - Progress
- The technology managing event response must be rock solid

So, what should we expect in an ideal system?

TWO ELEMENTS:

- **MOBILE DRIVEN**
- **CLOUD-BASED**

Key Factors

Intuitive & Instant
- And Controlled

Smart - use the power of the computer in the pocket

Appropriate ties to base systems

- Integrating too much can cause confusion and delayed implementation
- Online & offline
- Simplicity rules

In other words: **Faster, Simpler, Smarter**

Summary

The massive addition of Smart Grid technologies demand that we improve maintenance.

The world has changed.

- Change from back end focus to mobile focus
- Cloud capabilities are mature
- Contracting and outsourcing is expected
- Quick improvements are more important than delays in building 'perfect' systems

Utilities need to strategically change from 100 year traditions and utilize modern technologies and concepts.

Q&A

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